



## **SotaConnect Data Novation**

SotaConnect Novation is a simple and transparent migration service which transfers existing BT leased lines to SotaConnect with immediate savings on annual recurring charges.

### **Who can benefit?**

If you currently have a BT Megastream or BT Kilostream service which is outside the minimum contract term, you could benefit from year on year savings of up to 10%.

### **How does it work?**

The SotaConnect Novation service is totally transparent. You retain exactly the same BT circuits with exactly the same circuit numbers. No down-time and no reconfiguration is required. Only the billing method changes, with a monthly or quarterly direct debit from Sota, at the reduced rate.

### **Are service levels effected?**

SotaConnect Novation does not affect service levels. You will receive exactly the same level of service from BT that you received before the Novation process. The only difference is that support calls are handled by the 24x7 Neos Network Operations Centre which has wholesale access to BT for a faster and more efficient response.

### **What next?**

All that is needed to begin the Novation process is a circuit number and A-end and B-end details for each service. We will complete the Novation forms on your behalf and provide confirmation of the new reduced charges that will apply. We will provide a new SotaConnect contract and a direct debit instruction. The whole process is usually completed within 45 days.

We aim to make the SotaConnect Novation process as smooth and transparent as possible. Please e-mail your requirements to [sales@sotaconnect.net](mailto:sales@sotaconnect.net) or call **0800 072 2420**.



## **About SotaConnect**

SotaConnect is a portfolio of best-value voice, data and Internet services, including wide-area infrastructure and business continuity services for small, medium and large enterprises, public sector organisations, and other service providers.

The nerve-centre of SotaConnect is a state-of-the-art data centre located in the Kent countryside just 40 miles from Central London, within a highly secure, ring-fenced research centre. The SotaConnect Data Centre is located at the juncture of two international fibre optic networks, providing the highest level of resilient connectivity and virtually unlimited bandwidth.

The SotaConnect Data Centre is the regional presence of an established, high performance, and technically innovative, national network owned by a £4bn blue chip corporation. It is the first and only Ethernet point-of-presence (POP) in Kent which can provide national Ethernet services at speeds up to one Gigabit per second.

The SotaConnect POP is integrated with a national network of over 70 Ethernet POP's managed by Neos - an established subsidiary of Scottish & Southern Energy Plc. Gigabit Ethernet connectivity to London provides SotaConnect with direct access to some of the world's largest Internet backbones.

SotaConnect compliments a comprehensive portfolio of integration services which have been provided by [Sota Solutions Ltd](#) since 1988.